

Maxwell Allaire

max.allaire@gmail.com · +1 (617) 800-3122 · linkedin.com/in/max-allaire · github.com/ClawdGltMan · x.com/Finderofgolden · maxallaire.com

EXPERIENCE

AI Research and Experimentation — Self-employed

March 2026 – Present

- Designed and prototyped an x402 payment "verifier facilitator": a service that inserts an AI quality check between payment verification and settlement, so an agent only pays for work that meets spec. Settled baseline transactions on Base Sepolia and scoped judge rubrics for seven task types.
- Replatformed a DeFi partnerships lead-generation CRM with AI-generated prospect summaries and CSV import, and documented a handoff runbook so a BD team could run it without me.
- Built an automated market-making bot for the Proof.trade paper-trading competition, with inventory management, self-healing, and a two-stage kill switch, plus an operator dashboard for PnL, inventory, and feed health.
- Shipped 10+ full-stack web applications in five months as a solo, non-engineer founder, including three in production with real users: a family-operations platform for staffed households, a marathon training app with Whoop and Strava sync, and a personal life-ops dashboard. Deployed on Vercel and Supabase with automated test suites and row-level security.

Wormhole Foundation — Business Development Manager

January 2026 – March 2026

Business Development Representative, DeFi Lead

July 2025 – January 2026

- Led end-to-end business development and deal execution with top-tier DeFi protocols across multiple ecosystems.
- Closed high-profile partnerships generating \$100M+ in cumulative volume through Wormhole.
- Conceived and drove a new deployment and token-listing strategy, resulting in the launch of Sunrise, a flagship product with rapid ecosystem adoption.
- Owned go-to-market strategy for deployments across new blockchains, coordinating launches with dozens of protocols in parallel.
- Built and maintained strategic relationships with leading founders, DeFi protocols, blockchain foundations, and market makers to accelerate ecosystem growth.

AgriDex Platform — Partnerships and Growth Manager

August 2024 – June 2025

- Promoted and pitched the company to investors; facilitated the on-ramping and off-ramping of fiat currency into crypto for AgriDex partners.
- Worked with engineers and developers to develop a state-of-the-art payment system for users on our platform.
- Built relationships and forged deals with top crypto exchanges for a token launch.
- Represented AgriDex by speaking at conferences, hosting and appearing on podcasts, and pitching the company to whoever was interested.

Solana Foundation — Business Development Intern

May 2024 – August 2024

- Engaged with large financial institutions about adopting Solana, including enterprise-focused libraries and extensions.
- Helped structure and write major deal proposals with top asset managers and banks.
- Created a custom GPT that can be used to quickly code applications built on Solana.
- Supported Solana at key field events worldwide to connect and promote Solana and its ecosystem.

Circle — Marketing Intern, Boston, MA

June 2020 – September 2020

- Researched and analyzed over 100 e-commerce companies to find potential new customers for Circle API and USDC use cases; tracked customers' financials, products, strengths and weaknesses, and contacts for sales development.

General Catalyst Partners — Competitive Analysis Intern

March 2020 – July 2020

- Completed full analysis of two portfolio companies and SWOT analyses of each industry competitor for Evolv Technologies; work was submitted to Evolv's board of directors.

ADDITIONAL EXPERIENCE

President, Tulane Fintech · February 2023 – May 2025 — Planned and executed events, coordinated guest speakers from across the country, managed funding, travel and recruitment, and oversaw the club's executive board.

Gap year · September 2021 – May 2022 — Traveled around the world, two months per place, working as an intern, teacher and student, and spent much of the free time researching blockchain technology. Earlier: taught English in the Dominican Republic (2020); built houses and schools in Vietnam and Cambodia (2018); server and host at The Cottage and Limani, Wellesley, MA (2021 – 2023).

EDUCATION

Tulane University — Bachelor of Political Science, New Orleans, LA

August 2022 – May 2025

Brandeis University — Boston, MA

August 2020 – May 2021

PROFICIENCIES

Computer: Excel, PowerPoint, data analysis, leveraging AI (Claude Code, agent workflows) · Language: English, Spanish (intermediate)